

# 2017 YEAR OF



# 2018.....?

**Sunil Jain**

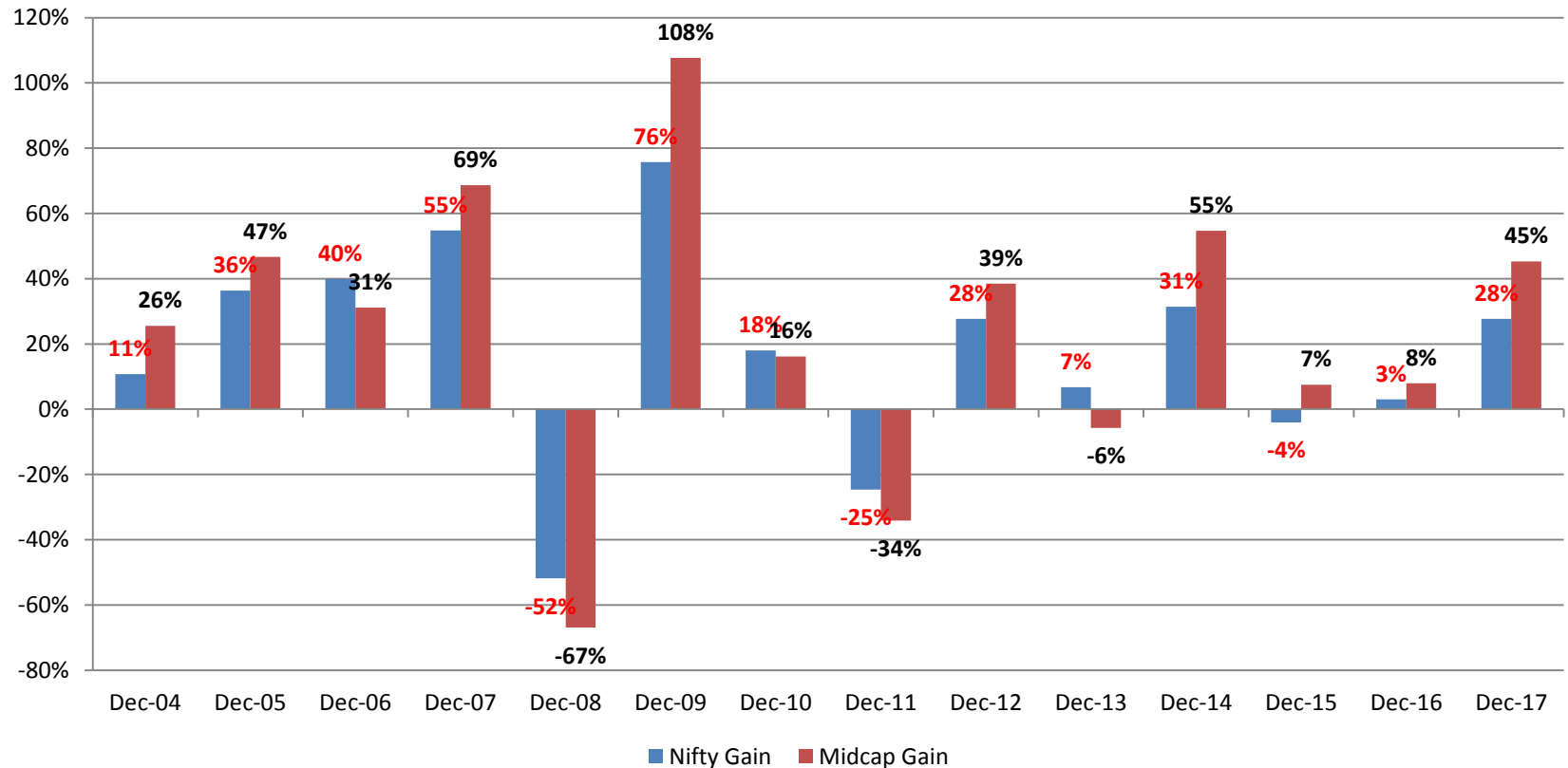
**Head Equity Research (Retail)**

## 2017 year of Equity

### Score Card 2017

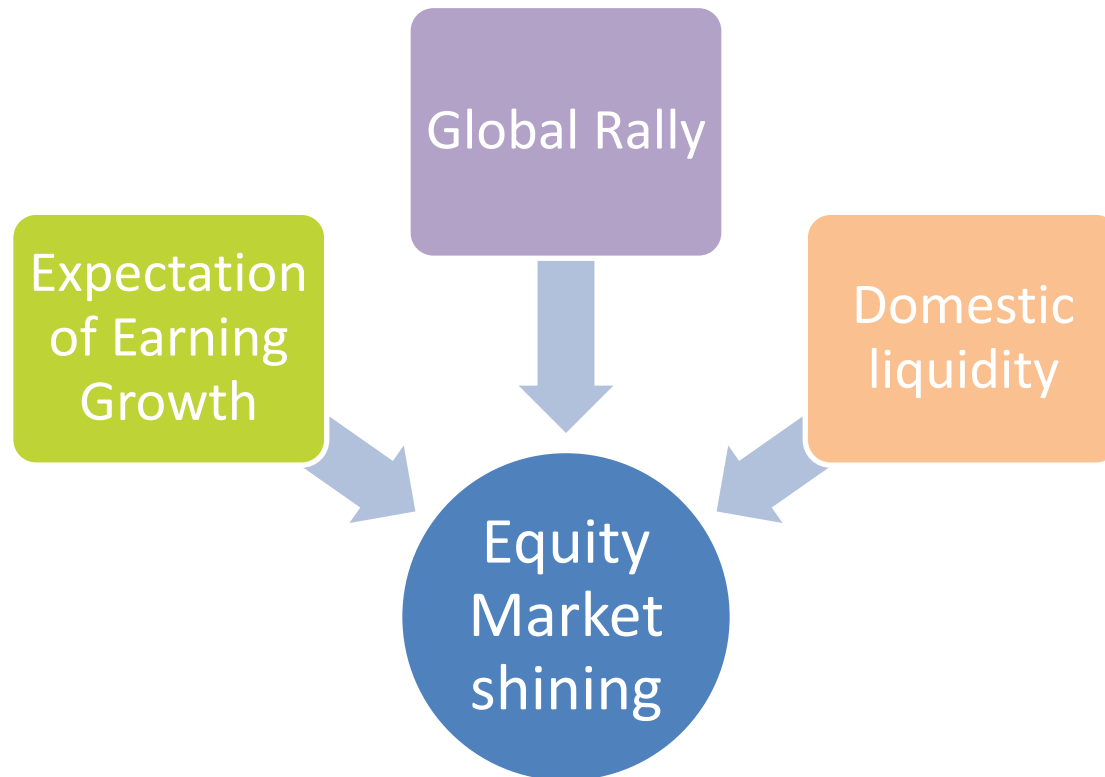
Nifty	Up	28%
Mid Cap	Up	45%
Small Cap	Up	56%

## 2017 year of Equity



After a strong performing year we had seen lower performance in following year But trend in 2003-2007 was different. Can 2018 follow 2003-2007 trend?

# What is Driving the market



To understand future we need to understand what is driving market now

## Equity markets across the world have given good returns

Indices	YTD Return
MSCI World	19.66
MSCI EM	31.38
Kazakhstan Se	55.65
HANG SENG	33.44
<b>NIFTY</b>	<b>27.65</b>
Dow Jones	25.12
Greece ASE Athens	22.7
Poland WSE WIG	22.42
IBOVESPA	21.82
DAX	13.83
Taiwan Taiex	13.35



## 2003-to-2007 was a global rally.... 2017

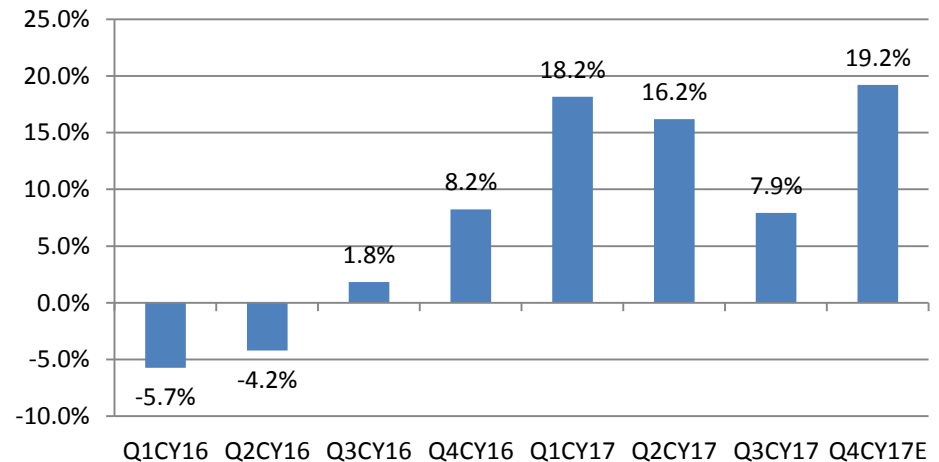


To sustain rally in India in 2018 it has to be a global rally

## Rally in US equity market is driven by Fundamentals

Year	S&P 500 Earning	Earning Growth
CY12	99.21	6.0%
CY13	105.98	6.8%
CY14	112.40	6.1%
CY15	108.79	-3.2%
CY16	108.80	0.0%
CY17E	125.12	15.0%
CY18E	137.51	9.9%

**US S&P 500 Earning growth**

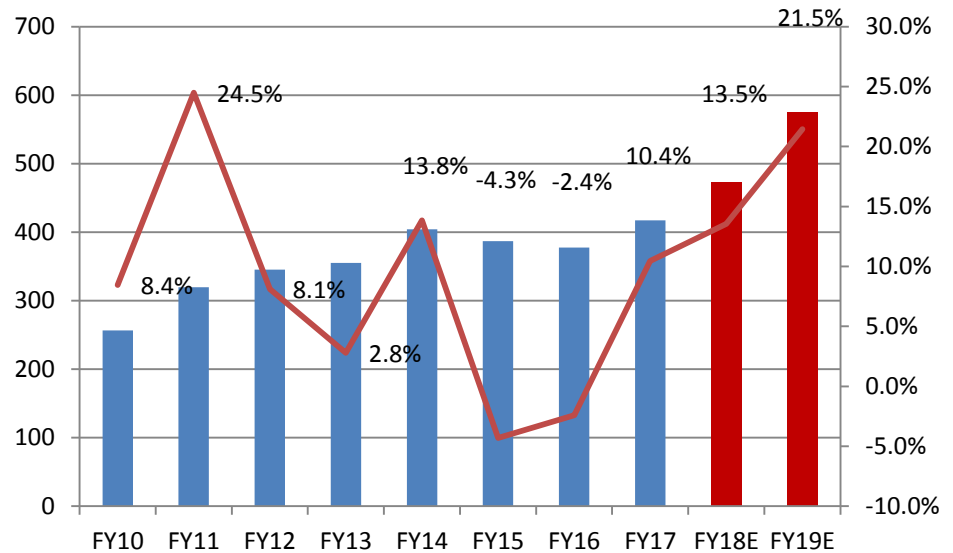


**Unlike India, In US corporate earning growth is visible**

**Performance of US market seems sustainable**

**Recently FED increased the GDP expectation of CY18 to 2.5% from 2.1%**

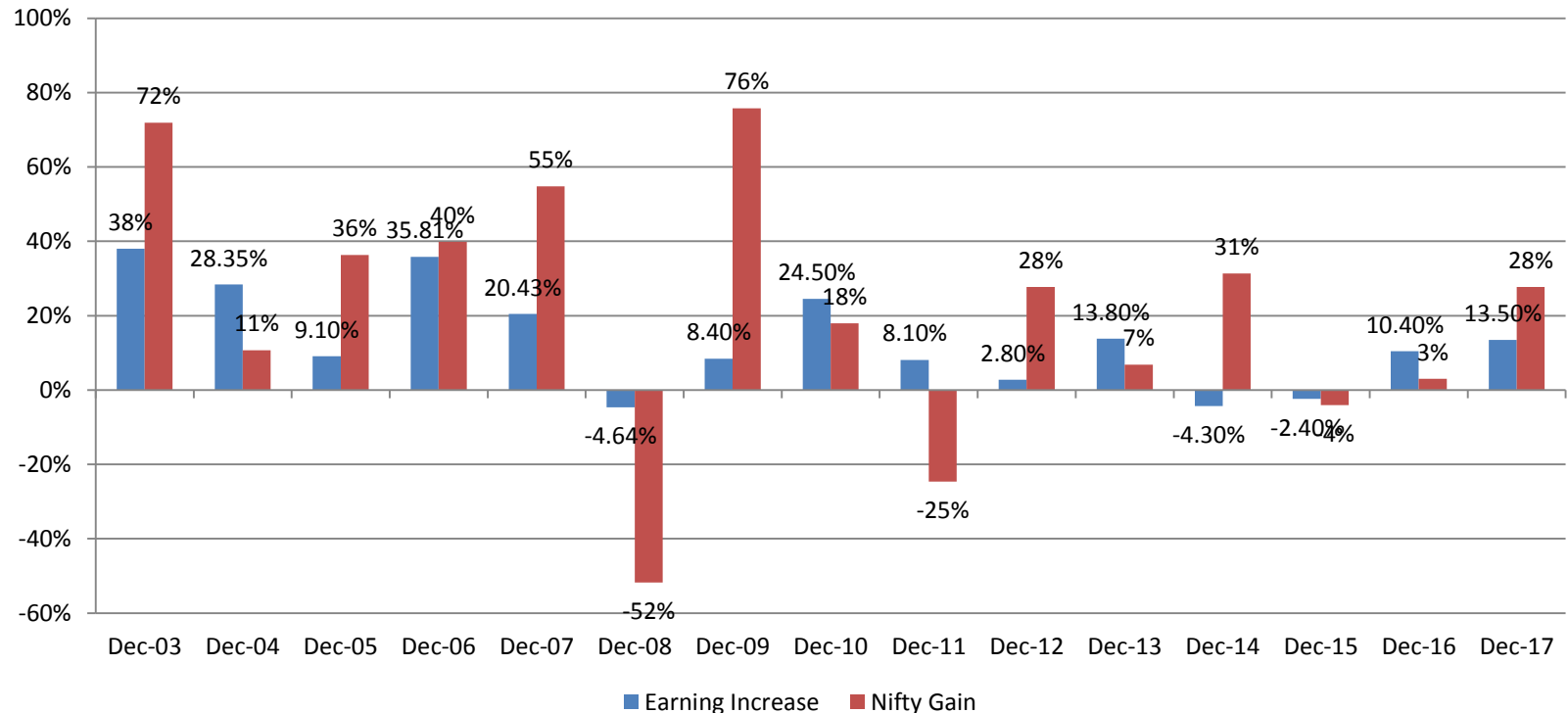
# High Expectation Of Earnings Growth in India



Indian market is driven by more of expectation than actual



## Earning growth Must



**2003-2007 rally was driven by sustained earning growth of 38%, 28%, 9%, 36% and 20% in FY04, FY05, FY06, FY07 and FY08 respectively**

**For 2017 rally to continue in 2018 earning has to improve .**

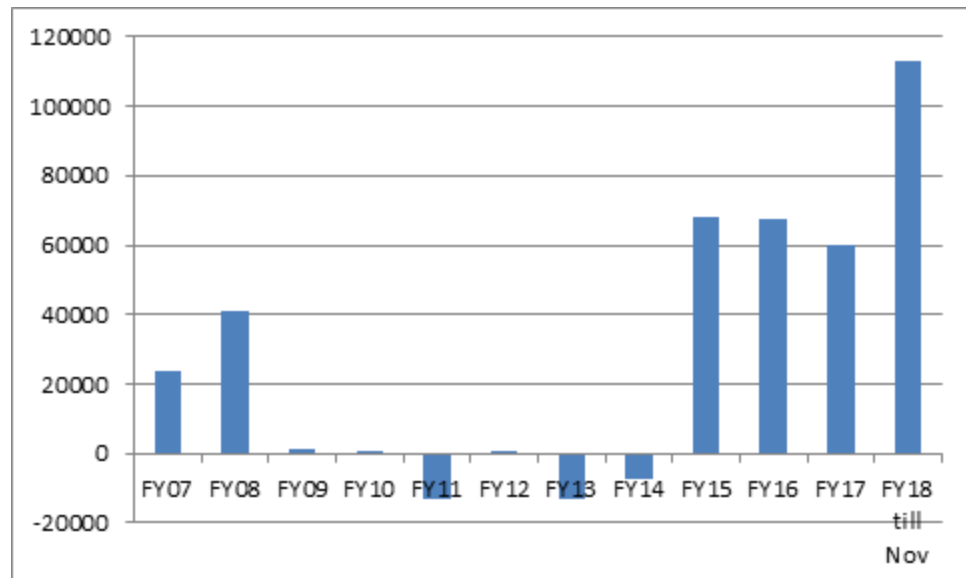
## Stage Set For Higher Earnings Growth

- **Low base**
- **Revival of Global demand**
- **Revival in rural demand**
- **Focus on infra spending and make in India initiative**
- **Low interest rate and high liquidity**

## Domestic Liquidity To Support Market

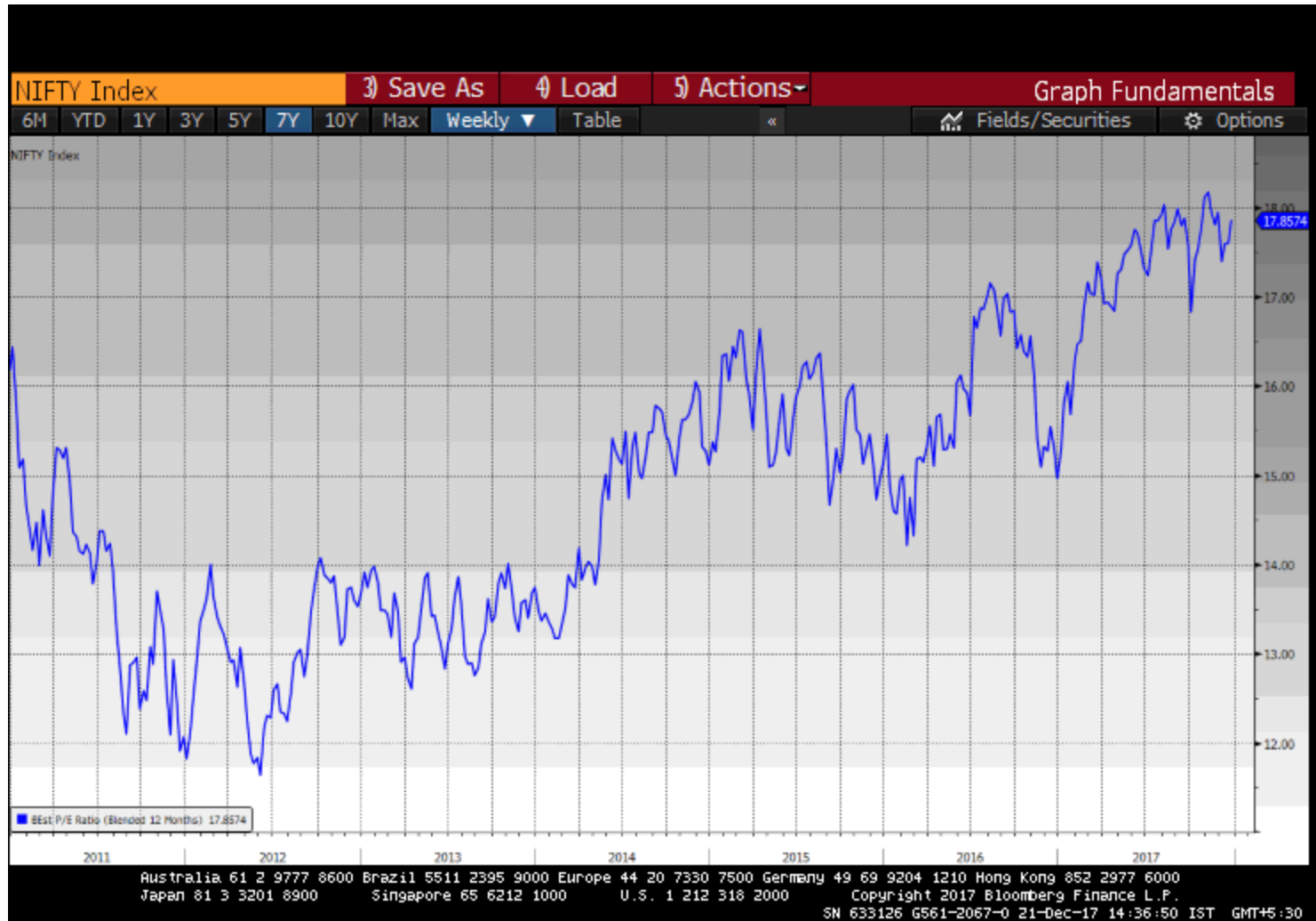
### Mutual Fund inflow is sustainable and long term

Rs. In Cr	FII	DII
Jan-17	(1582)	4749
Feb-17	8704	2361
Mar-17	26473	(4396)
Apr-17	(6627)	9247
May-17	(453)	3951
Jun-17	(3759)	6528
Jul-17	1465	4786
Aug-17	(15996)	16205
Sep-17	(23970)	21026
Oct-17	(7827)	10091
Nov-17	(13515)	9243
Dec-17	(3809)	4447
Total	(40895)	88238

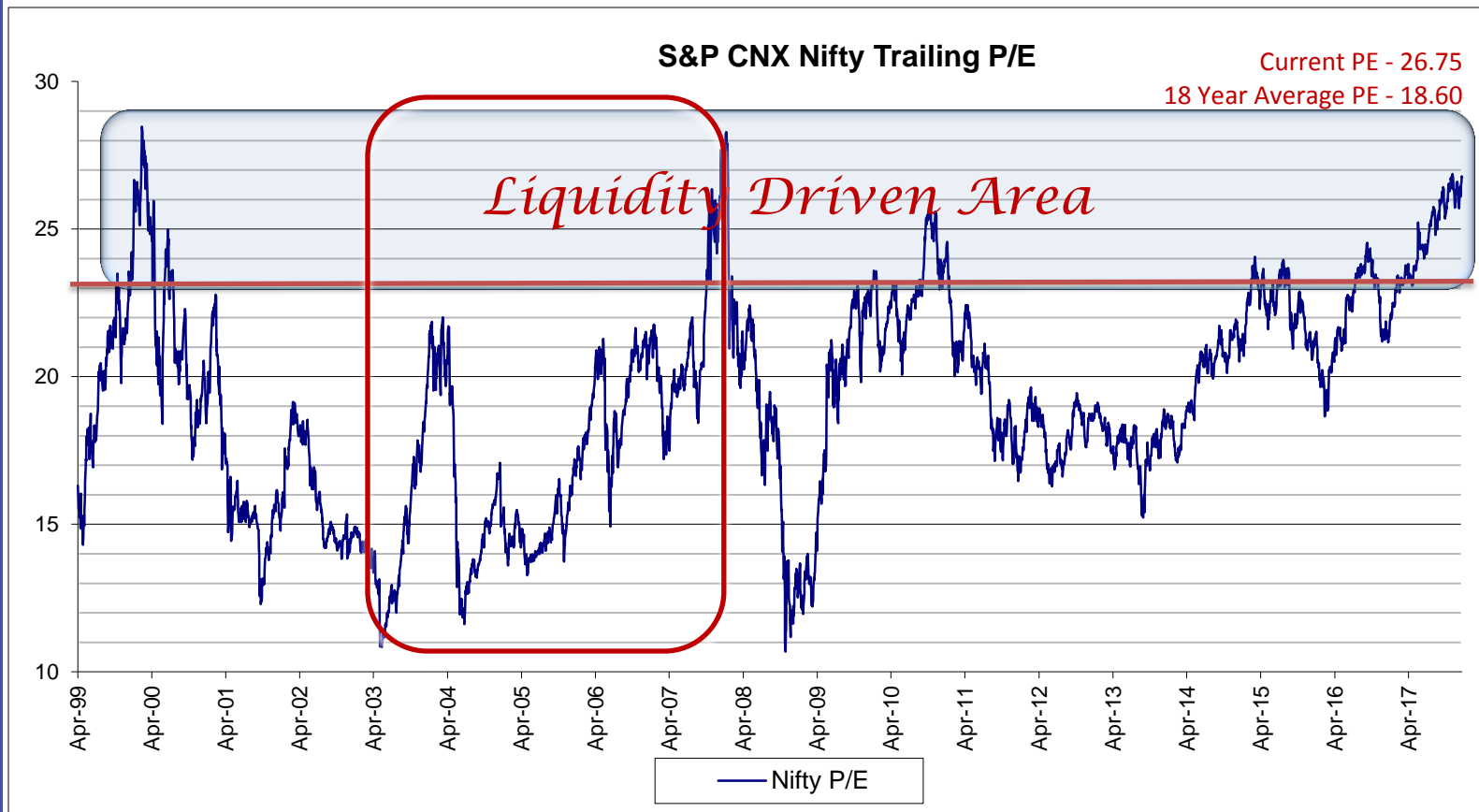


2003-2007 Rally was supported by FII liquidity

## But Valuations Are At Multi Years High



## But Valuations in 2003-2007 were not high



Since current rally is not supported by earnings, the valuation has moved to high point. To sustain the rally earnings have to revive

## Valuations across markets are multi year high

Index	Country	1 Yr Fw PE	7 Yr High PE	Var
MSCI World	World	16.98	17.10	0.7%
MSCI EM	EM	12.41	12.87	3.7%
S&P 500	US	18.10	18.10	0.0%
DAX	Germany	13.58	15.41	13.4%
Jakarta Comp	Indonesia	15.92	16.69	4.9%
Nifty	India	17.85	18.22	2.1%
Nikkei	Japan	18.19	19.64	8.0%
Hangseng	Hongkon g	12.04	13.22	9.8%
FTSE	UK	14.45	16.31	12.9%

## 2003-2007 V/s 2017 -.....

### 2003-2007

- Global Rally
- Supported By earning growth
- Supported By FII liquidity
- Private Investment driving
- Stable Macro Environment

### 2017- .....

- Global Rally
- Not Supported By earning growth
- Supported By Domestic liquidity
- Private Investment Missing
- Stable Macro Environment

To sustain this rally for longer period the earning should revive strongly and Global rally should continue

## Near term Outlook

- **US earning are likely to be better**
- **Domestic earning likely to improve**
- **Liquidity flow continue**
- **No major event before budget**
- **Near Term outlook is positive**



## Risks

- **Correction in International markets**
- **Corporate earning should improve**
- **Geopolitical issue**
- **Initial Sign of pickup in inflation**
- **Reversal of QE / Increase in interest rate in US**

## Diwali Pick Return

Company	Rec Price	CMP	Return
Control Print Ltd.	382	483	26.3%
Minda Corporation Ltd.	144	191	32.8%
Rane (Madras) Ltd.	504	750	48.8%
S. Chand And Co. Ltd.	464	521	12.3%
Shemaroo Entertainment Ltd.	400	440	10.0%
Tata Global Beverages Ltd.	210	300	42.9%
Average Return			28.8%
Nifty	10235	10453	2.1%

# S Chand and Company Ltd.

**CMP: Rs 520**

**Target: Rs 631**

## Investment Rationale

- Highest growth in last 5 years - Over, FY12- FY17, Sales grew to Rs 684cr in FY17 led by both organic and inorganic way (CAGR 31.6% )
- Presence in the growing industry will support the growth of the company
- Strong Financials Support Inorganic Growth - S Chand reported constantly higher Ebitda margin of above 20% and requires limited investment in Fixed asset. From FY12-17, S Chand has invested almost around Rs 584 cr in acquisition and digital platform which lead to lower ROCE but excluding digital investment ROCE stands at 17.2% in FY17.

Year	Revenues (Rs cr)	Growth (%)	EBITDA (Rs cr)	Margin (%)	Adj PAT (Rs cr)	Adj Margin (%)	EPS (Rs)	PE (x)	EV/ EBITDA
FY16	537.8	12.8%	125.2	23.3%	52.2	9.7%	17.4	29.9	12.8
FY17	684.1	27.2%	170.9	25.0%	61.9	9.0%	20.8	25.0	10.4
FY18E	818.0	19.6%	204.4	25.0%	93.7	11.5%	27.0	19.3	8.2
FY19E	938.7	14.8%	237.8	25.3%	123.3	13.1%	35.5	14.6	7.2

# Dilip Buildcon Ltd

**CMP: Rs 987**

**Target: Rs 1324**

## Investment Rationale

- ✓ Sales of BOT/HAM projects will free capital for growth
- ✓ Consistent track record of early completion of projects
- ✓ Industry leading margin and ROE
- ✓ Improvement in working capital cycle
- ✓ Capitalizing on market opportunities in Road sector

Year	Revenues (Rs cr)	Growth	EBITDA (Rs cr)	Margin (%)	Adj PAT (Rs cr)	Adj Margin (%)	EPS (Rs)	PE (x)	RoE (%)
FY17	5075	25%	992	19.5	361	7.1	26.4	37.4	19.5
FY18E	6760	33.2%	1260	18.6	505	7.5	36.9	26.7	21.6
FY19E	8772	29.8%	1643	18.7	769	8.8	56.2	17.6	25.1
FY20E	10897	24.2%	2059	18.9	1006	9.2	73.6	13.4	25.0

# Shemaroo Entertainment Ltd.

**CMP: Rs 425**

**Target: Rs 612**

## Investment Rationale

- From past few years, the company is constantly incurring high capex in buying the titles of movies, however, management guided , FY18 closing inventory to be lower than FY17 inventory, which indicates investment phase is getting over.
- New media segment is high margin business growing at a CAGR of 44.4% from FY12-17
- With 3585 titles, 948 perpetual rights & 2637 aggregate rights as on FY17, Shemaroo, has the largest content base in Bollywood which makes vital for a broadcaster to purchase contents from Shemaroo in order to run a meaningful Bollywood content service.

Year	Revenues (Rs cr)	Growth (%)	EBITDA (Rs cr)	Margin (%)	Adj PAT (Rs cr)	Adj Margin (%)	EPS (Rs)	PE (x)	EV/ EBITDA
FY16	375.1	16.0%	107.7	28.7%	52.2	13.9%	19.2	22.1	13.0
FY17	425.5	13.5%	127.6	30.0%	61.5	14.4%	22.6	18.8	11.7
FY18E	478.3	12.4%	147.4	30.8%	71.5	14.9%	26.3	16.2	10.0
FY19E	541.1	13.1%	177.5	32.8%	92.5	17.1%	34.0	12.5	8.1

# DCB Bank Ltd.

**CMP: Rs 195      Target: Rs 240**

## Investment Rationale

- ✓ With completion branch expansion plan cost to income ratio to improve and will yield good returns in the future
- ✓ Healthy Growth in Net Interest Income
- ✓ Stable asset quality
- ✓ Well capitalised and healthy Balance Sheet

Year	NII (Rs cr)	Growth (%)	PBP (Rs cr)	PAT (Rs cr)	EPS (Rs)	PE (x)	Adj BVPS (Rs)	P/ABV (x)	RoE (%)
FY16	619	21.9%	349	195	6.84	28.5	60.1	3.24	11.5%
FY17	797	28.7%	418	200	7.00	27.9	73.6	2.65	10.0%
FY18E	962	20.6%	516	256	8.34	23.4	88.8	2.20	10.1%
FY19E	1,211	25.9%	714	371	12.05	16.2	100.2	1.95	12.2%

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### **Nirmal Bang Research (Division of Nirmal Bang Securities Pvt. Ltd.)**

B-2, 301/302, Marathon Innova,  
Opp. Peninsula Corporate Park  
Off. Ganpatrao Kadam Marg  
Lower Parel (W), Mumbai-400013  
Board No. : 91 22 3926 8000/8001  
Fax. : 022 3926 8010

**Thank You**